

DUCT TALK

JANUARY 2010



SMACNA of Southern Nevada Chapter President's Comments Steve R. Kimmel, Pahor Mechanical Contractors. Inc.

As I begin my term as your President I am struck by the many challenges that face our industry and impact our future. Most economists paint a grim picture of the Las Vegas and Southern Nevada construction market.

One of SMACNA of Southern Nevada's missions is to keep our members informed of new technologies and opportunities that can advance the industry and our individual businesses. I am thrilled with the addition of Bob Roach as our Chapter CEO. I believe his knowledge and experience in SMACNA will prove beneficial in this regard. I encourage each of you to get to know Bob.

In addition, the Chapter has the obligation to offer us opportunities to learn more about the art of business management and survival. In this regard we have scheduled a very timely presentation with Dr. Thomas C. Schleifer a recognized authority in the area of construction business operations. Dr. Schleifer has long been associated with National SMACNA's Business Management University and Graduate Program. He will be here in Las Vegas at our invitation to speak about "*How to Survive a Recession in the Construction Industry and Prospering in Cyclical Markets.*" All of the details of the program have not been determined as I write this column; they will be announced very shortly. I urge you to watch for that notice and make every effort to attend. Dr. Schleifer's knowledge and experience may help you and I and our businesses to come through this current economic period. I strongly encourage your attendance.

Finally, I want to encourage your active participation in the activities of SMACNA of Southern Nevada. We need your ideas, comments, and commitment. I extend an invitation to all of you to join me in pledging our dedication to this industry from which we derive our livelihood and to the organizations, like SMACNA, that assist us in this effort.

Thank you,

Steve R. Kimmel

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Bob Roach, CEO



WEBINAR
Seismic Restraint Manual
January 13, 2010

Date: January 13, 2010

Time: 11:00 a.m. EST

Length: 90 minutes

Speaker: SMACNA Staff

Who Should Attend: Project Managers, Estimators, Designers, Building Code officials, and anyone involved with seismically restraining ductwork.

Session highlights the SMACNA Seismic Restraint Manual – Guidelines For Mechanical Systems 3rd Edition (ANSI) means and methods for seismically bracing ducts and pipes to meet the requirements of the regionally appropriate seismic hazard levels so that ducts/pipes are more likely to maintain their integrity and remain attached to the building's structure during a seismic event.

Seismic loads, types of bracing, differing requirements as well as the general requirements for properly bracing ducts and pipes in accordance with the Seismic Manual will be covered through multiple examples.

A question and answer portion will address other common questions and concerns.



Please mark your calendars and plan to participate. Registration is \$95/members or \$145/non-members per connection (one internet computer registration fee allows unlimited participants at the same site).

For more information on SMACNA's educational programs, or to suggest a topic for a future webinar, contact Bridgette Bienacker, SMACNA's director of business management and membership, at bbienacker@smacna.org.

2010 Business Management University
February 22-25, 2010 in Tempe, Arizona.



Register now for the 2010 Business Management University! Only 5 seats left!

The Business Management University is a 3½-day program designed specifically for future managers and owners of SMACNA member companies. This program gives participants the opportunity to network with peers while learning critical skills such as financial management, strategic planning, contractor survival skills, negotiation, surety and bonding, leadership and productivity.

- Learn the latest business practices from top industry and academic experts.
- Increase your business management skills and know-how for future success.
- Build your own nationwide network of contractors.
- Understand the changes and forces that impact the sheet metal and HVAC industry today and in the future.



For more information on the program contact Bridgette Bienacker at SMACNA, bbienacker@smacna.org.

OSHA Recordkeeping Requirements For The New Year

The beginning of each new year is the time to focus on OSHA recordkeeping requirements, and the injury and illness data most SMACNA firms should have been collecting for the previous calendar year. The summary of those records needs to be posted and available for employee review from February 1 through April 30 using the OSHA Form 300-A. State's with State OSHA Programs (i.e., CA, OR, MI, etc.) have a similar form.

Why pay attention to injury and illness cases? Due to several recent issues including a General Accountability Office (GAO) report on recordkeeping, OSHA has determined that recordkeeping will be an enforcement priority in the near future and increased inspections and or citations related to recordkeeping deficiencies may result. In addition, more and more attention is being directed to company injury and illness rates, such as OSHA incidence rates and workers compensation experience modification rates (EMR), as a qualifier of contracts and projects.

An injury or illness is recordable if it is work-related, a new medical case, and results in any of the following outcomes:

- Death,
- Days away from work,
- Restricted work or job transfer,
- Medical treatment beyond first aid,
- Loss of consciousness, or
- A significant injury or illness.



However, determining if a case is strictly “first aid only” is not always clear and some investigation may be needed to correctly determine if an injury or illness is recordable. “Over-reporting” of cases (recording cases unnecessarily) can occur easily if incorrect assumptions are made about the case. For example, “cuts” may be recorded incorrectly if they only require “first aid” as treatment.

SMACNA members needing information on OSHA’s recordkeeping requirements are encouraged to use the free SMACNA Recordkeeping On-Line Course available in the safety and health section of the [SMACNA Web site](#).



"For a moment there I thought I wasn't going to find any unsafe conditions at this job site."



"Gee Bill, no steel-toed boots?!"



SMACNA of Southern Nevada
 Chief Executive Officer's Column
 Bob Roach

We are entering 2010 in a kinda whirlwind fashion. We've scheduled a safety session with National SMACNA's Director of Safety and Health, Mike McCullion for Wednesday, January 20 here at the Association office; then on Tuesday the 26th Dr. Thomas C. Schleifer will be in Las Vegas to talk with you about surviving and prospering in this declining construction market. I join with President Kimmel in urging your attendance at that session. Although all of the details concerning location and time have yet to be finalized please mark that day on your calendar and plan to attend the presentation.

As you are probably aware, the enactment of Assembly Bill 148 mandating OSHA 10/30 training as a prerequisite for employment on a construction site in Nevada went into effect January 1, 2010. The definition of a construction site in the legislation is fairly ambiguous and raises numerous questions regarding coverage. Numerous issues and concerns were raised at recent Public Hearings by contractors, training coordinators, and others. In any case, on December 29, 2009, Governor Gibbons approved an *Informational Statement for Emergency Regulation* submitted by the Division of Industrial Relations. What is the impact? All we know for certain is the as of the first of this year those you employ to perform work on a construction site are required to have OSHA 10 and/or 30 certification. We here at SMACNA of Southern Nevada will do our utmost to keep you apprised of all developments regarding this new regulation.

The magnitude of the strength and effectiveness of any organization is a product of the level of support and participation by its membership. President Kimmel has expressed the desire and goal of enhancing the influence of SMACNA of Southern Nevada by encouraging the participation and support of all of its members. He anticipates instituting initiatives that will encourage not only more participation by existing members, but also growth in the number of members firms in the association. I concur and pledge to dedicate my efforts toward achieving these goals.

Bob Roach

CALENDER OF EVENTS
January 2010

Date	Event	Time	Location
Wednesday - January 13, 2010	SMACNA National Webinar - Seismic Restraint Manual	11:00AM EST	
Thursday - January 14, 2010	NJAB Hearing	1:00PM	SMACNA Office
Tuesday - January 19, 2010	LJAB Hearing	9:00AM	SMACNA Office
Wednesday - January 20, 2010	Safety Session - Mike McCullion, National SMACNA	8:00AM - Noon	SMACNA Office
Thursday - January 21, 2010	Budget & Finance Committee Meeting	11:00AM	SMACNA Office
Thursday - January 21, 2010	Board of Directors Meeting	11:30AM	SMACNA Office
Tuesday - January 26, 2010	Dr. Thomas Schleifer - How to Survive a Recession in the Construction Industry Prospering in Cyclical Markets	TBA	TBA



MARK YOUR CALENDAR AND PLAN TO ATTEND THIS INFORMATIVE MEETING

Tuesday, January 26, 2010

Time and Location to be announced later.

How to Survive a Recession in the Construction Industry
Prospering in Cyclical Markets

Dr. Thomas C. Schleifer will define economic and industry developments that are causing great concern among forecasters, contractors and buyers of construction services. He will provide clear and tested methods to prepare for and prosper during market changes. Schleifer contends that a cyclical market is the norm. He has decades of experience and data to validate his contention that world-class enterprises are structured and organized to remain profitable during both growing and declining markets.

Presenter: Thomas C. Schleifer, PhD.

Tom Schleifer joined the construction industry at age 16 and brings more than 45 years of contracting and consulting experience to his presentation. He has Bachelor of Science and Masters of Science degrees in construction management from East Carolina University, and a Ph.D., also in construction management, from Heriot-Watt University, Edinburgh, Scotland. Dr. Schleifer's experience includes serving as foreman, field superintendent, project manager, and vice president of a construction company which he owned with his brother. From 1976 to 1986 he was the Founder and President of the largest international consultancy firm serving the contract surety industry. During this period, he assisted in the resolution or salvage of hundreds of distressed or failed construction firms and projects.

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